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Fort Meade Alliance announces participants for Mentorship Program

(Hanover, Md. February 17, 2012) — The Fort Meade Alliance’s Meade Business Connect (MBC) program has selected 14 companies focused on providing information technology services for its inaugural 2012 class.

This exclusive 12-session mentorship program is serving Fort Meade Alliance member companies that are serious about understanding and winning business in the Fort Meade Region. The program has matched companies with proven leaders in this region who are currently successful in winning and building business.

The mentorship program is part of the Fort Meade Alliance’s Meade Business Connect, which provides focused mentoring programs, networking opportunities and events, business forums and capability matching for companies in the Fort Meade region.

The 14 companies selected to participate in the mentorship program are: Alpha Omega Technologies, Inc., AttivaSoft, LLC, Bluemont Technology & Research, Inc., Columbia Technology Partners, Inc., Computer Essentials Quick, Inc., Delta Resources, Inc., Envision Innovative Solutions, Inc., ITIC Corporation, Jovian Concepts, Inc., Miller, Moll and Associates, NetLink Resource Group, Inc., PathSensors, Inc., System & Software Designers, Inc., and The Nasir Group, Inc.

“The Fort Meade Alliance is pleased to provide these member companies with the opportunity to learn about government contracting in the Fort Meade region through experienced mentors,” said FMA President Rosemary Budd. “We are confident this mentorship program will provide valuable insight to help these companies do business with government agencies and prime contractors.

The mentorship program has two designated mentors Bill Dunahoo, President of Praxis Engineering and Matthew Norris, CEO & President of Axom Technologies. Bill has led Praxis from a start-up small business to recent graduation to large business status. Matthew, a service disabled veteran, founded Axom, which posted revenue growth of more than 1200 percent over the past three years.

Over the 12 sessions, Bill and Matthew will be joined by executive guest speakers affiliated with CommerceFirst Bank, Lockheed Martin, M&T Bank, National Security Agency, Northrop Grumman, Praxis Engineering, SAIC, TASC and Whiteford, Taylor & Preston. These leaders will help our member companies to climb the ladder with targeted information on the 98 government agencies and organizations of Fort Meade and the region's prime contractors.

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This program is targeted for FMA member companies with the following capabilities: software engineering, solutions development, mission operations, certification and accreditation, information assurance and cybersecurity.

Some of the topics covered will include Fort Meade government and prime contractor overviews; contracting requirements for businesses; business infrastructure required for federal government contracting and teaming; rate development and pricing.

These 14 selected participant companies will have the opportunity to present capability briefs to experienced contractors and receive feedback. They will meet with top name companies in their field and gain an understanding of the federal government-contracting environment in the Fort Meade Region.

The Meade Business Connect mentorship program began on February 14, 2012 and will meet in 12 two-hour sessions, which continue through October 2012.

About the Fort Meade Alliance

The Fort Meade Alliance is a 501(c) 4 non-profit independent community membership organization created to promote Fort George G. Meade, its more than 95 agencies and organizations and the surrounding areas as an economic asset, support the well-being of the region with programs that support FGGM priorities, and serve as a resource to help make connections that make a difference. The Fort Meade Alliance is supported by membership dues and through a grant from the Maryland Department of Business and Economic Development. For more information, please go to www.ftmeadealliance.org.

About the Fort Meade Alliance Foundation

The FMA Foundation is a 501(c) 3 non-profit organization that provides scholarships, grants, sponsorships and gifts to organizations, service personnel and their families, members and community organizations to address needs across the Fort Meade region.

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